

**THE
HUMPHREY/
GROUP**



Executive Communication Coaching

Personalized Development Solutions

Achieve new heights with a coach by your side.



The benefits of executive communication coaching are far-reaching.

A coach can help you develop and deliver presentations that inspire, navigate difficult conversations, or speak like a leader in any interaction. Whatever your leadership communication development needs, a coach can help. Coaches serve as both a champion and a challenger. They'll help you build upon your strengths and celebrate your wins. They'll also help you see past your blind spots and overcome obstacles. Working together with a coach can enable you to achieve goals you never thought possible.

When you engage with a coach from The Humphrey Group, you're building a partnership with someone who understands exactly what you're going through. They know your challenges, understand your work environment, and can give you hands-on, actionable tools, knowledge, and methodologies to make measurable progress on your development goals.



Executive Coaching Solutions



Personalized Coaching Journey

A highly personalized experience, ideal for leaders who need hands-on partnership and support developing their leadership communication skills. Every coaching journey is tailored to the unique needs of the coachee, but a typical journey includes goal setting, assessments, and conversations with the direct manager, in addition to 1:1 coaching sessions throughout. The entire process is dedicated to setting and reaching attainable goals that drive significant impact.



On-Demand Coaching Bank

For groups and teams seeking hands-on leadership communication support, a coaching bank provides a number of hours that members can leverage on an as-needed basis.

Whether team members need 1:1 support to prepare for a large speaking engagement, advice on how to improve specific skills, or help adjusting behaviors that aren't serving them, a coach is always willing to help.



Sample Learning Outcomes

Typical goals include strengthening the leader's ability to:

- Be seen and heard as a leader, rather than an expert or specialist
- View every interaction as an opportunity to inspire action and belief
- Understand their audience and how to connect with them in an authentic manner
- Replace jargon with powerful language
- Cultivate allyship and inclusive leadership behaviors
- Know how to build relationships and political capital
- Get to the point, even when discussing complex issues
- Communicate a clear, values-based leadership brand
- Project a dynamic yet authentic physical presence
- Develop vocal presence that inspires
- Exude gravitas and confidence under pressure
- Articulate a clear, compelling vision to align teams
- Lead and participate in meetings influentially
- Prepare and deliver powerful presentations
- Use everyday conversations to influence
- Navigate difficult questions effectively
- Deliver and receive feedback in a manner that cultivates trust
- Lead with impact in a hybrid world
- Use storytelling to strengthen connection and inspire action

The Humphrey Group Difference



Matching Process

Our extensive network of experienced coaches ensures we can find the right coach-leader match. The best part? You get the final say.



Foundation of Expertise

Our coaching solutions are grounded in our Leadership Model, which is based on more than 35 years of expertise and experience working with clients like you.



Personalization

No other development process matches the level of personalization you can achieve with coaching. Every step of the process is tailored to your specific needs.



Applied Learning

Your coach is more than a sounding board. They will help you come up with specific tools and methodologies to apply to real-life leadership opportunities and experiences.



Measurable Results

Every step of the process is dedicated toward goal achievement. You'll set clear goals from the start and measure incremental progress along the way before achieving transformational results.



Trusted by Top Organizations of All Sizes.



Teleflex®



Walmart*



CBRE

PHILIPS

BLACKROCK



The Humphrey Group Difference

- More than 35 years of experience
- Interactive, hands-on learning
- Feedback-rich development
- Flexible delivery options
- Access to self-directed sustainment
- Seamless experience through digital learning platform
- An approach that combines mindset + toolset to develop exceptional leadership communication skills



About The Humphrey Group

We are the Leadership Communication Experts

Our singular focus on leadership communication guarantees a depth of expertise unmatched in the market. For over 35 years, The Humphrey Group has developed leaders to be better, more inspiring communicators, increasing their ability to drive action, build trust, and create alignment across the organization. We are passionate about our purpose to teach and promote inspiring communication. When you're inspired, you inspire others, and the outcome is greater engagement, stronger results and enduring organizational success.

CANADA

Calgary
587.287.7718

Toronto
416.362.0005

Vancouver
604.568.7495

MEXICO

Mexico City
52.55.7645.6685
(WhatsApp Business)

UNITED STATES

Milwaukee
262.207.4788

Houston
281.291.8448

EMAIL

contact@thehumphreygroup.com

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HUMPHREY/
GROUP**



THE HUMPHREY// GROUP

contact@thehumphreygroup.com
www.thehumphreygroup.com